

Leased Standby Letters of Credit, Letters of Credit, Bank Guarantees SBLC/LC/BG Minimum US\$5 million – \$500 million

For a *leased* Stand-By-Letter-Of-Credit (SBLC), Letter of Credit (LOC), Bank Guarantee (BG) or any other credit- worthy bank-issued instrument, in the amount of \$5 million to \$500 million, (or €5 million to €500 million) are fresh-cut and from established major US or European or Hong Kong banks. The transaction may be executed in the US or Europe and may be in US Dollars or Euros.

The cost is between 10-15% gross for one year and one day (the usual term). (Points and interest combined, including SWIFTs- and NOT including intermediary fees).

To Generate an Offer: we need to know the following – (keep it very specific and simple)

- o What face amount of the leased SBLC/BG in which preferred currency?
- o For what period of time? (Standard is a year and a day; it can be renewable)
- o Which is your Receiving Bank?
- Who is your Beneficiary? (not required at this time)
- Do you have a sample SBLC to provide? (not required)
- o Do you have a draft letter to go along with the SBLC? (not required)
- When does this need to close? (We routinely take 10 business days from fee deposit into escrow)
- o Any other specifics?

Transaction takes place generally as follows, at no cost:

- 1. Provide detailed and exact responses to questions posted above.
- 2. We provide terms, sample instruments/documents and list possible banks for selection.
- 3. Applicant accepts the Terms and Conditions.
- 4. We issue our formal Term Sheet for Applicant's acceptance.
- 5. When the Term Sheet is executed and returned, along with all required forms and identification, the legal fee in the amount of \$15,000 is due. This fee is to draft the Transaction Documents, which also are used by the bank that is issuing the SBLC, as well as to open escrow with the same issuing bank which will hold the fees subject to the issuance of the SBLC, all as detailed in the Term Sheet and Transaction Documents.
- 6. After receiving, reviewing, and accepting the Transaction Documents, Applicant then posts the full fee into the bank escrow account with the same Issuing Bank, along with the fully executed Transaction Agreement
- 7. Pre-advice is issued, if requested.
- 8. Instrument is delivered by Issuing Bank to Receiving Bank by MT 760, or hard copy or both, Applicant's choice.
- 9. Full fee payment is contemporaneously made from escrow account by the issuing bank.

Escrow Deposit: An escrow is opened at the same Issuing Bank, which bank also acts as paymaster. The entire lease fee is deposited into this escrow account before the leased SBLC is issued. Escrow information will be included in the Term Sheet.

Deposit for Legal: After accepting the Term Sheet, a deposit in the amount of US\$15,000.00 is required for the legal fees to prepare the transaction documents/closing documents, and to pay for transaction costs and filing fees that might be incurred. Wire instructions will be provided.